

Selling the Standard: A CAD Manager's Guide

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 **AUTODESK.** EXPERT ELITE

Wednesday, November 20th, 2019 – 1:00pm to 2:30pm

Thursday, November 21st, 2019 – 10:30am to 12:00pm

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Roundtable Summary

As CAD Managers we are faced with a variety of challenges when developing, supporting and coordinating adoption of the company's CAD standards package:

Tasks can include:

- Change Management (User Acceptance)
- Solution Architecture and Production Impacts (or Disruptions)
- Training Prerequisites and Rollout Strategies
- Collaboration and Feedback Techniques
- and of course.... *User Pushback*

This roundtable will explore strategies that can assist CAD Managers with 'Selling the Standard' – from the single drawing production user through upper tier management.



Roundtable Objectives

By the end of today's discussions, you will have a better understanding and ability to:

- Explore CAD Management strategies that positively impact standards development, conformance and adoption.
- Hear from experienced CAD managers on what has worked (and hasn't worked) regarding standards implementation.
- Best practices on support, troubleshooting and training – keeping staff informed on what they need to know.
- Strategies for keeping staff engaged, providing options for feedback and tips for effective communication.



Introductions



HELLO

my name is




About the speaker

Chad Franklin, C.Tech.

- Corporate CAD Coordinator at Associated Engineering
- Autodesk Expert Elite
- 25 years experience with Autodesk products
- Autodesk Certified Professional (AutoCAD)
- Autodesk Beta and Customer Councils Member
- A 'Top Rated' Autodesk University Speaker (2017 and 2018)
- Autodesk University Speaker Mentor
- Background: Civil Infrastructure / Transportation
- AutoCAD and CAD Management Blog: [theCADcafé](#)

START



A top-down photograph of a vintage typewriter and a modern laptop on a wooden desk. The typewriter is on the left, and the laptop is on the right. A dark horizontal band with a quote is overlaid across the center of the image.

“You can’t do today’s job with yesterday’s tools
and still be in business tomorrow. Unknown”

A group of business professionals in suits are gathered around a wooden conference table, holding large, interlocking puzzle pieces. The puzzle pieces are in shades of blue and green. The scene is dimly lit, with a soft light source from the side, creating a professional and collaborative atmosphere. The puzzle pieces are arranged in a way that suggests a complex problem being solved together.

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Summary



Discussion Topics:
Selling the Standard:
A CAD Manager's Guide

**Change
Management**

**Solution
Architecture**

**Production
Impacts**

**Training
Prerequisites**

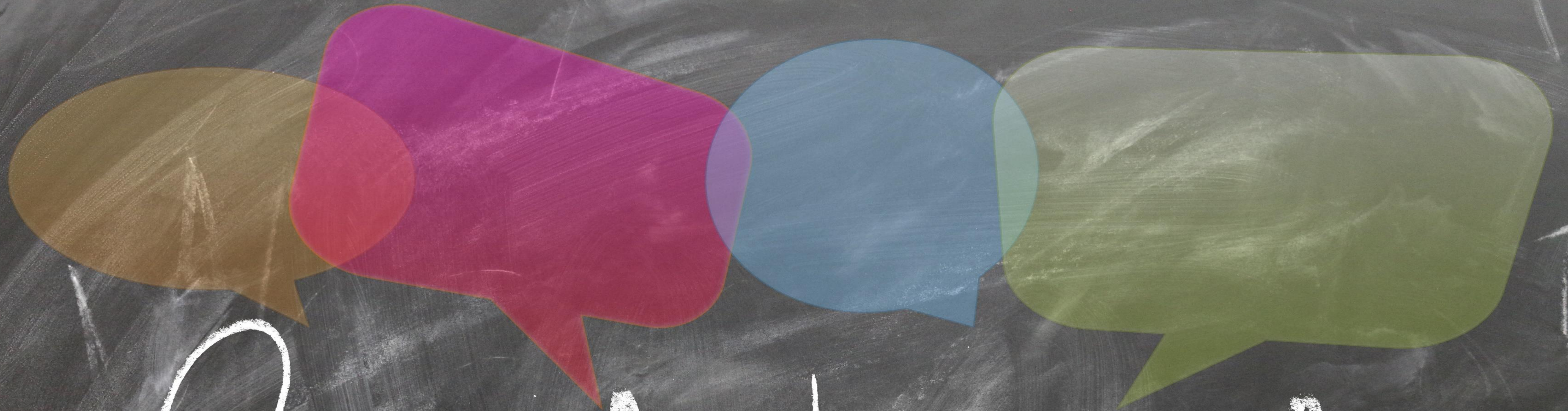
**Rollout
Strategies**

Collaboration

**Feedback
Techniques**

**User
Pushback**





feedback

Thank you for your attendance!
Autodesk University 2019

Chad Franklin
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